

# Vistar vs. the competition

## How we compare in Hospitality

*Vistar is the clear leader in the candy, snack & beverage industry. As the largest specialized distributor to the hospitality industry, you can trust us to not only supply you the products you need, but to also bring our expertise to the partnership. With custom plan-o-grams, advanced category management programs and Radical Customer Service, we will be the partner that you want to work with, not the one you feel forced to work with. Contact someone from our sales team today to find out what Vistar can do to help you.*

### VISTAR CORPORATION

**Vistar Minnesota**  
Maple Grove, MN

763-424-8045  
800-545-7994

[www.vistar.com](http://www.vistar.com)

Services	Vistar	Tradavo	PDM	Sam's Club
No Minimum Orders	✓			✓
Delivers to customers	✓	✓	✓	
No Delivery Fees	✓			
Local Outside Sales Force	✓			
National Sales Force	✓			
Truck Delivered	✓			
Supplies Frozen	✓	✓		
Supplies Drinks	✓	✓		
Supplies Individual Medicines	✓	✓	✓	
Marriott Complete List	✓	✓		
Hilton Complete List	✓			
IHG Complete List	✓			
Avendra Approved	✓			
Hilton Supply Approved	✓			
Operates warehouses	✓		✓	✓
Order Cycle of less than 48 hrs	✓			✓
Outsources customers' orders		✗		

Vistar is the largest supplier of retail products to the Hospitality Retail Segment in America. With 20 warehouses nation wide, we are the only company with a local and national sales force as well as a nationally operated truck fleet for deliveries. With Vistar as your retail products provider, you can expect to place one weekly order, get one invoice from one delivery, and get the products that you need. It is that simple! Come see for yourself why more hotels choose Vistar than anyone else.