PERSONAL PROTECTIVE EQUIPMENT

Availability May Vary by OpCo See Inside for Details
Now Available From Vistar!

3-Ply Masks & 2oz Sanitizers

Availabilty may vary by OpCo location, please see below for details.

<table>
<thead>
<tr>
<th>Product Description</th>
<th>Item #</th>
<th>Case Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>KN95 Mask</td>
<td>#LBR00541</td>
<td>100 / 10</td>
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<tr>
<td>3-Ply Surgical Mask</td>
<td># HHL77705</td>
<td>40 / 50</td>
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<tr>
<td>16oz Hand Sanitizer</td>
<td>#JAS00071</td>
<td>30</td>
</tr>
<tr>
<td>MedEx Hand Sanitizer</td>
<td>#CON38001</td>
<td>48</td>
</tr>
</tbody>
</table>

Available at the following Vistar OpCos:
Georgia, Arizona, Minnesota, Illinois, Kansas City, Kentucky, Mid-Atlantic, Michigan, New York, Ohio, Tennessee, and Houston.

| 2oz BGermFree Hand Sanitizer          | #CON65322   | 48         |

Available at the following Vistar OpCos:
Arizona, Carolina, Florida, Mid-Atlantic, N. California, S. California, Portland, Rocky Mountain, New England, and N. Texas

Please Note: In the instance that an order is placed for an out-of-stock 2oz sanitizer, sanitizer will be substituted for a different brand of sanitizer with equal specifications.
To Our Valued Customers,

The COVID-19 Pandemic has caused all of us to adapt and react to rapidly changing business and personal environments. These environments have been challenging to navigate for everyone; both at home and in the workplace. We have had to adjust as we watched businesses shut down, our families and friends shelter in place, and try to understand how and when we could operate in this new environment.

Although signs of strain on the food and beverage supply chain are improving, several suppliers are still experiencing production challenges as they navigate through this unprecedented time. Many supplier recovery plans have shifted focus to grocery/club channels and a limited number of SKU’s to meet demand. The resulting production challenges have led to both extended lead times and limited item availability for the specialty markets that we serve.

While the full supplier recovery from the Pandemic on the supply chain is still uncertain, we are taking corrective actions to mitigate our risk, including:

- Working with our suppliers on critical items to get visibility of supplier inventory, production, and purchase order fulfillment status.
- Increasing our inventory in all of our distribution centers (OPCOs).
- Enhancing our focus on workforce and labor planning as consumer demand returns to normalcy.

Full recovery will take time and coordination due to the complexity of each state and city allowing businesses to reopen. As we all begin to ramp up to our new normal, we are asking for your patience, understanding, and most of all communication regarding your ramp up plans. It goes without saying, we need to stay in communication with each other now more than ever. We want to make sure we are prepared by having what you and your customers need. It is vital to our mutual success to be able to take care of your needs.

As you begin to take the steps to return to normal business, please reach out to your Vistar Opco, call us at 800-880-9900, press 1 or salesperson so that we can work together to meet your needs.

Our mutual success will be based on how we work together to provide great service to you and your customers.

Thank you,

Patrick Hatcher  
SVP, Sales & Marketing

Ann Reidy  
SVP of Procurement & Pricing

John Ochi  
SVP, Operations
COVID-19 and The Convenience Services Industry

What is the worst thing that could ever happen to the Convenience Service Industry? Have America stay home and not go to work! Our industry has been hit by the perfect storm. The only good news is the worst is behind us. Although we are turning the corner, we have a long hard road in front of us as America starts back to work. As people begin to return to work the opportunity arises to build our businesses back. It will take many years and countless long days to build back what we lost but we are a great country, a great industry with people who are determined to succeed no matter what obstacles the world puts in front of them. The Convenience Service Industry is the key to America’s success. We are the industry that feeds and keeps them going at work.

The last several months have been filled with more uncertainty then I have ever had to face in my life. I am very lucky that I had the support of many to help me get through these times, my wife Jayne, my G & J family, NAMA, and all of you that make up the Convenience Service Industry. I have spent countless hours on the phone all with people I consider friends. I know they care about my well-being just as I do theirs, our distributor partners, our suppliers, and operators around the country. All of us have faced the same problems. What has been both uplifting for me and helped me tackle all I needed to at G & J head on was the faith and determination each of you had that we will get through this, find ways to build back, and most of all everyone’s willingness to share and help each other when it was needed the most.

I applaud NAMA for all they have done to get in front of key industry issues, needs, and their proactive and innovated way of communicating the same to all of us. It is hard to believe they have done so much in such a short amount of time.

Advocacy:

Federal Level

- NAMA quickly mobilized to ensure that the convenience services industry could continue operating, securing the designation as “essential” through the Department of Homeland Security’s (DHS) Identification of Essential Critical Infrastructure Workers During COVID-19 Response.
- Worked with the Administration and Congress to protect the industry’s small businesses through swift passage of government assistance programs, including loans and debt relief resources.
- Secured temporary relief from FDA calorie disclosure requirements.
- Maintained a direct line of communication to the White House Coronavirus Task Force providing guidance and insight to food and beverage trade industry leaders.

State Level

- NAMA Government Affairs worked on a targeted basis with all 50 governors, urging state adoption of the DHS “Essential Business” designation.
- Provided critical infrastructure certification letters for key member constituencies including machine manufacturers and operators.

Resources

Designed to communicate action-oriented, easy-to-digest information, NAMA developed an extensive library of online tools:

- Coronavirus Resources
- Government Loan Navigational Assistance
- State Government Order and Assistance Program Tracking

If the industry has ever needed NAMA, it is now. As we build back our industry, we must have a voice in Washington that there will be new legislation and laws about what all business must do to provide safe and clean workplaces. We must make sure these law makers understand our industry and how crucial we are to keeping America working. The changes will drive our policies and procedures in what we do and what we are expected to do. We all have to approach the future with an open mind, a positive attitude, and a determination that we will not only build back what we lost but we will look for new opportunities. Our customers have changed and now their needs have changed, too. We must all be innovative and willing to try new things and if we try something that does not work, we must try something else until we find what works. Ten weeks ago, I could not spell PPE (Personal Protection Equipment) and now that is the biggest and fastest growing part of our business. Not only has PPE products helped G & J during this time but it also makes me feel great to know I have been able to provide a service to our customers that is helping Americans everywhere stay safe and stay at work.

I am proud to be a part of this Convenience Services Industry and look forward to working with everyone one of you as we build back. Please let me know if I can do anything for you. Greg@GandJ.com.

Greg Sidwell
NAMA Chair
CEO G & J Marketing
Nothing but Sunny Skies (and Sales!) Ahead

When your customers are in paradise, so are you. Give your sales even more promise with the three all-new Market Sandwich products featuring King’s Hawaiian Original Sweet Buns.
Make the MOST of Every Opportunity

Novelty treats are expected to have a big draw in 2020.¹

Consumers have spoken. They want **OREO The Most Stuf**.

Don’t miss your chance to make the most of every sales slot with the novelty treat that packs each bite with even more of what makes America’s Favorite Cookie² so special.

[Image of Oreo The Most Stuf]

**makevendingsales.com**

2. Nielsen, xAOC plus Convenience, 52 weeks ending 12/28/19

© Mondelez International group
Why add **5-hour ENERGY**® to your vending machines, micro markets, food service or hotel pantry?

1. **Gross Margin Dollars:** 5-hour ENERGY® earns a whopping $.80 per linear inch at front end. Compare that to meat snacks ($0.36) and gum ($0.20).

2. **Market Share:** 5-hour ENERGY® accounts for 91% of all energy shot sales dollars nationwide.

3. **Free Merchandising Solutions:** 5-hour ENERGY® offers merchandising solutions for vending machines, micro markets and coolers. Best of all, they’re free!

### Free merchandising solutions

**NEW! Cooler Shelf**
Now you can serve 5-hour ENERGY® ice cold! This gravity-feed rack lets you add 5-hour ENERGY® to your cooler without sacrificing other SKUs.

**Vending Spirals**
Specially-designed for 5-hour ENERGY® shots, these spirals serve up perfect vends every time.

### Solutions for your markets

- **Free 2 Tier Magnetic Wire Rack**
  Item # R21001

- **Free 3 Tier Wire Rack**
  Item # R30003

- **Free 2 Tier Wire Rack**
  Item # R20003

- **Free 2 Tier Ave. C Wall Display Rack**
  Item # R2WALL

- **Free 3 Tier Ave. C Wall Display Rack**
  Item # R3WALL

- **Free Acrylic Cooler Door Rack**
  Item # R10004

### The perfect product mix

Our most popular flavors have proven to be top sellers in vending and micro markets. In fact, 5-hour ENERGY® sales are up 10% in your channel.

For more information visit 5hourEnergy.com/vending | Email: vending@fivehour.com

Source: IRI retail audit, Nielsen 52 weeks ending 5/18/19 and 2018 NACS Estimated Margins. ©2020 Living Essentials Marketing, LLC. All rights reserved.
WE’RE HERE FOR YOU WHEN YOU REOPEN!

PRODUCT

<table>
<thead>
<tr>
<th>Product</th>
<th>VISTAR #</th>
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<tbody>
<tr>
<td>Sabra® Hummus Classic w/ Pretzels Snackers</td>
<td>FRI01195</td>
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<tr>
<td>Sabra® Hummus Roasted Red Pepper w/ Pretzels Snackers</td>
<td>FRI01196</td>
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<tr>
<td>Sabra® Hummus Roasted Garlic w/ Pretzels Snackers</td>
<td>FRI01199</td>
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<tr>
<td>Sabra® Hummus Classic w/ Pita Chips Snackers</td>
<td>FRI01195</td>
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<tr>
<td>Sabra® Guacamole w/ Tostitos® Rolls</td>
<td>FRI34389</td>
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<tr>
<td>Sabra® Avocado Toast</td>
<td>FRI34488</td>
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<tr>
<td>Sabra® Everything Hummus Toast</td>
<td>FRI34498</td>
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</tbody>
</table>

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*while supplies last

CONTACT YOUR PEPSICO VRAM IF YOU HAVE AN INTERESTED CUSTOMER
CELEBRATE A
STAR-STRIPED SUMMER
WITH ICE CREAM

SNICKERS® ICE CREAM BARS ARE A DELICIOUS SUMMER TREAT
BRANDS YOUR CUSTOMERS LOVE AND TRUST

<table>
<thead>
<tr>
<th>PRODUCT DESCRIPTION</th>
<th>PACK SIZE</th>
<th>VISTAR CODE</th>
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<tbody>
<tr>
<td>HOT POCKETS Ham &amp; Cheese</td>
<td>24x4oz</td>
<td>CHA03200</td>
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<tr>
<td>HOT POCKETS Pepperoni Pizza</td>
<td>24x4oz</td>
<td>CHA03300</td>
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<tr>
<td>HOT POCKETS Pepperoni Pizza</td>
<td>12x8oz</td>
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<tr>
<td>STOUFFER’S Macaroni &amp; Cheese</td>
<td>12x12oz</td>
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<tr>
<td>STOUFFER’S Meat Lasagna</td>
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<tr>
<td>LEAN CUISINE Sesame Chicken</td>
<td>12x9oz</td>
<td>NFZ65455</td>
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<tr>
<td>LEAN CUISINE Spaghetti with Meat Sauce</td>
<td>12x11.5oz</td>
<td>NFZ16635</td>
</tr>
</tbody>
</table>

Order today from your Vistar Rep

Call 1-800-288-8682 or visit NestleProfessional.com
FRUIT BOWLS®
IN 100% FRUIT JUICE

Mandarin Oranges in 100% Fruit Juice
Mixed Fruit in 100% Fruit Juice
Red Grapefruit Sunrise in 100% Fruit Juice
Peaches in 100% Fruit Juice
Tropical Fruit in 100% Fruit Juice

55% OF CONSUMERS look for fruit as a snack.


- Shelf-stable, no spoilage or shrinkage
- Better-for-you snack that appeals to health conscious consumers
- Packaged to allow merchandising versatility in multiple locations
- Fork included under lid for easy on-the-go consumption

For questions, product samples, and information visit dolefoodservice.com or call 800-723-9868.
When you think sweet summer berries, do blueberries come to mind? They do for us and that’s why Mrs. Freshley’s created this special treat that captures this seasonally sweet taste. Filled with delicious blueberries and covered with our signature glaze, these donut sticks are great for dunking and will be available in 3-packs.

Place your order today!
TWIX COOKIES & Creme ICE CREAM BARS

Vanilla ice cream mixed with chocolate cookie pieces, topped with crunchy chocolate cookies.

Why COOKIES & Creme

- Cookies & Creme is a top five favorite flavor of ice cream in the US.
- The Cookies & Creme flavor significantly over-indexes with Millennials.

What Makes A Twix® Cookies & Creme?

- Crunchy chocolate cookies
- Smooth caramel
- Chocolate cookie pieces
- Rich & creamy vanilla ice cream

1) NCB调研: https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5008597/
2) Internal Memo research, March 2018, Faster Planet Optimization analysis